

The Dr. Kurt Mueller Group is a leading international supplier of acoustic parts, with an unrivalled knowledge based on more than 75 years of experience. Customers include all of the world's major loudspeaker brands. The company's headquarters are based in Krefeld, Germany with a subsidiary facility located in High Wycombe, England. The UK factory (UKM) primarily specializes in the development and production of larger paper membranes for the Professional Audio industry. To support the technical expertise of this Professional Audio division we are looking for a

Project Engineer – Technical Sales

The employee will work together with the R&D teams of our global customers. His technical input about our products will help them to optimize the sound of their loudspeakers.

Taks/Role:

- Develop and grow revenue through consultative selling with clients, presenting a professional, well-spoken and caring persona.
- Investigate issues reported by customers, and communicate with production and quality to resolve the issues.
- Providing pre-sales technical assistance and product education, and after-sales support services
- Visiting customer and make technical presentations, attending international trade shows in order to learn about market needs.
- Taking ownership of customer enquiries, providing and submitting quotations, reading drawings and offering suggestions.
- Developing long-term relationships with clients through managing and interpreting their requirements

Skills:

- Hold a formal qualification in mechanical or electrical Engineering to Degree level or equivalent
- An understanding of principles of loudspeaker is key to being able to offer advice on the products the company handles. Being an "Educated listener" would be beneficial
- Excellent organization, administrative and communication skills.
- Self drive to project completion within agreed timescales.
- Ability and willingness to travel as required.

Our offer:

- Intense learning time of paper production
- high autonomy
- chance to develop within Kurt Mueller Group

If you are interested, please send your application documents to Andrea Franzke (franzke@kurtmueller.com).